



OUTSOURCING BACK-OFFICE OPERATIONS: Strategy To Improve Efficiency & Reduce Costs.

Wed. October 12, 2016 • 10AM - 12 PM
441 4th Street, NW • Suite 805S

Outsourcing is a practice used by different businesses to reduce costs by transferring portions of work to outside suppliers. Outsourcing is an effective cost-saving strategy when used properly.

Outsourcing non-core activities can improve operational efficiency, streamlining, and productivity.

This seminar will present:

- some of the advantages of outsourcing.
- how to immediately and seamlessly implement outsourcing.

Who Should Attend:

Business owners and staff members from new, emerging, and mature firms seeking to implement a strategy to improve operational efficiency and reduce costs.

Register Today!

<http://dcbiz.ecenterdirect.com/events/42975>



Point of contact:
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BUILDING EFFECTIVE GOVERNMENT COSTS PROPOSALS

Wed. November 16, 2016 • 8:30AM - 12:30PM
441 4th Street, NW • Suite 805S

This workshop teaches the FUNDAMENTAL processes involved in the preparation of responsible and responsive government costs proposals. The sample-training model used is adaptable to fixed price, time and material, and cost reimbursable contracts. The workshop is designed for service and construction contracts.

THIS TRAINING WILL:

- Discuss Basic Terminology • Review Procurement Process • Review Proposal Terms
- Discuss How to Review Essential Proposal Subject Matter • Explain Regulations
- Demonstrate Crafting Compliant Cost Proposals • Discuss Discovering Cost Data
- Discuss Uniform Proposal Format • Explain Costs Exceptions
- Demonstrate Detailed Spreadsheet Analysis

WHO SHOULD ATTEND:

Business owners and financial staff members from new and emerging firms, established firms breaking into the government-contracting arena, and for new proposal personnel.



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ACCESS TO CAPITAL: GOVERNMENT CONTRACT FINANCING

Wed. December 7, 2016 • 10AM - 12PM
441 4th Street, NW • Suite 805S

In the current economy, businesses are looking for growth by pursuing government contracts. An essential part of winning and executing a government contract is how you will provide contract financing for the duration of the contract.

This seminar will discuss:

- Traditional and non-traditional funding sources
- Financing for contract start-up costs & ongoing funding
- Scalable & Flexible Financing—overcoming cash flow challenges
- Meeting working capital needs
- Account receivable financing
- Asset-based lending
- Financing structure, terms, pricing
- Other resources to enhance firm's financial strategy

Who Should Attend:

Business owners from new, emerging, and mature firms involved in government contracting who are seeking various sources for government contract financing.

Register Today!

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